

2012 PREA Scholarship &

2012 PREA Scholarship Recipients

PREA has awarded more than \$545,000 to 188 undergraduate and graduate students concentrating in real estate studies at 48 academic institutions in the United States and Canada. We congratulate the following 2012 scholarships recipients.



Thomas S. Campbell II is a 2013 Master of Science in real estate candidate at the University of St. Thomas in Minneapolis.

He earned an undergraduate degree in business cum laude from Bethel University in 2011. Campbell works as an investment sales associate at InvestProp, specializing in for-sale multifamily, mixed-use, and redevelopment site investment properties. His services range from representing first-time buyers and sellers of two- to four-unit rental properties to aiding industry veterans on acquisitions or disposition of medium to large commercial apartment or mixed-use properties. He also provides professional property management services to owners. Campbell is a Minnesota licensed real estate salesperson pursuing his CCIM designation. He is actively engaged with Minnesota Urban Land Institute (ULI) and Minnesota Multi Housing Association (MHA).



Andre J. Chachere is a second-year graduate student at George Mason University pursuing a Master of Science in real estate development.

After graduating from the University of Houston's Gerald D. Hines College of architecture with a BS in environmental design, he spent ten years working for several architecture firms as a project architect and project manager. He achieved LEED accreditation in 2007 and licensure as a professional architect in 2008. Responding to a desire to work on more community regenerative projects, he founded C Six Architecture and consulting firm in 2010. Chachere finds that understanding financing, land use, and the development process to be key in seizing creative opportunities in the real estate industry. His goals are to continue practicing architecture and to provide development consulting services.



Brittani Clayton is an undergraduate at the University of Connecticut pursuing a degree in real estate and urban economics.

She is involved in many extracurricular activities, including the UConn Real Estate Society, where she holds the position of Chief Operating Officer. In the summer of 2012, Brittani interned for GE Capital Real Estate, where she supported the GE energy portfolio in transaction, legal, and operational activities, such as transaction analysis, financial modeling, portfolio reporting, and data management. During the school year, she is employed at the UConn Business School's Real Estate Center. Upon graduation, Clayton would like to pursue a career in portfolio management or brokerage.



Prashant Das is a PhD candidate of business administration at Georgia State University, Atlanta, majoring in real estate. He earned

his master's degree from Texas A&M University and bachelor's degree from Indian Institute of Technology (IIT) Roorkee. Das's recent research on predicting REIT returns earned the Best Paper Award by the American Real Estate Society. He has authored several academic research papers, two book chapters, and a book related to real estate topics. Earlier, he worked as a management consultant intern at RealFoundations, Dallas; as an associate product manager with HCL Infosystems, New Delhi; and as an assistant systems engineer with Tata Consultancy Services, Mumbai.



Derek Fohl is an MBA candidate at DePaul University with a concentration in real estate finance and investments. He works at CB

Richard Ellis Chicago as a member of the Wheel Program, a program in which Fohl will rotate through four of CBRE's business lines, with a primary focus on office properties. Prior to joining CBRE, Fohl worked at Next Realty, assisting in the acquisition and leasing of retail assets. He also worked at Arthur J. Gallagher & Co. providing insurance brokerage and risk management services to real estate owners, operators, and developers. He earned a BS in business with a concentration in marketing from Indiana University. He is a member of the Chicago Real Estate Investment Association and a member of the Chicago Urban Land Institute.



Chris Goldsmith is a 2013 MBA candidate at the Georgia Institute of Technology's Scheller College of Business. He graduated cum laude

with a bachelor of business administration degree in real estate from the University of Georgia. Goldsmith currently works for Stockbridge Capital Group in its Atlanta office. Prior to joining Stockbridge, he worked for Prudential Mortgage Capital Company on the company's National Accounts Origination team in Atlanta. There, he orchestrated due diligence and underwriting to originate loans on behalf of Prudential's general account, Fannie Mae, Freddie Mac, and FHA.



David Keane, MRICS, is a 2013 MBA candidate at DePaul University, Chicago. He earned an undergraduate degree in corporate

law from the National University of Ireland, Galway. After gaining experience with a small investment group in Germany and Romania, Keane received a master's degree in international real estate from Oxford Brookes University. He joined CBRE in

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London in 2008, working on the EMEA Capital Markets team. During the summer of 2012, Keane interned with General Growth Properties on its investment team and is continuing to work there in a part-time capacity while he completes his full-time studies.



Charles Myerson is a 2014 MBA candidate at Columbia Business School and a CFA

charterholder. He graduated summa cum laude from the University of Georgia in 2006 with a BBA in real estate. Prior to attending Columbia, Myerson was a summer associate in asset management at Starwood Capital Group, where he focused on residential, hotel, and office assets. From 2006 to 2012, he worked in Atlanta and London for Silverpeak Real Estate Partners (and predecessors). His responsibilities ranged from assessing plans for development and participating in refinancing and restructuring loans to working internationally with finance and treasury teams to manage FX and cash.



Brian H. Strout is a second-year graduate candidate pursuing a Master of Science in real estate finance at New York University's Schack Institute of Real Estate. He spent last summer taking classes and filed for four real estate-related concepts that are patent pending. Through his company, TRIZ Advisory, Strout has consulted on a direct investment start-up business pro forma along with EB-5 and NMTC projects. Prior to enrolling in NYU, he worked for a private real estate fund in Greenville, SC, focusing on distressed multifamily assets in the southeastern US. Strout graduated with honors with a BSBA in finance from the University of Florida in 2002.

2012 PREA-Toigo Fellowship Grant Recipients

PREA and the Robert Toigo Foundation have collaborated for the past eight years to support the educational and professional development of minority students pursuing careers in real estate. We congratulate the following 2012 recipients of the PREA-Toigo Fellowship Grants.



Zurriel Chavez is a 2013 MBA candidate at Harvard Business School. He spent the summer of 2012 in the real estate invest-

ment banking group at J.P. Morgan in New York City, where he focused on providing capital and advisory services to publicly traded REITs across various asset classes. Prior to business school, Chavez worked at Jones Lang LaSalle in its real estate capital markets group, focusing on institutional investment brokerage. He began his career at Cushman and Wakefield in the real estate capital markets group. Chavez graduated from Harvard College with an AB degree in government.



Carolyn Inoa is a second-year student at the University of Chicago Booth School of Business. She is concentrating

in finance with a focus on real estate and is co-chair of the Real Estate Group. During the summer of 2012, Inoa worked in New York with the finance and acquisition teams at SL Green Realty Corporation. Prior to enrolling at the University of Chicago Booth School of Business, she worked in diagnostic imaging sales at GE Healthcare and then as a project management consultant for the Department of Veterans Affairs. She earned a BA from Harvard University in 2006.



Melissa Clinton is a 2013 MBA candidate at the University of Pennsylvania's Wharton School, where she is pursuing a

dual major in finance and real estate. In the summer of 2012, she interned with CBRE Global Investors' Managed Accounts Group, working with the acquisitions team. Prior to Wharton, Clinton worked for a private developer based in Beverly Hills focusing on acquisitions, dispositions, and management. She graduated with college honors and departmental honors from UCLA, where she earned a BA in communication studies with a minor in public affairs.



Joseph Ryu is a 2013 MBA candidate at the University of Chicago Booth School of Business, where he is pursuing concentra-

tions in finance, accounting, and economics. He was a real estate acquisitions and development intern at the Related Companies in Chicago over the summer of 2012. Prior to business school, Ryu was a Director in the Mergers & Acquisitions Group at Duff & Phelps Securities in Los Angeles. He received a BA in international relations and economics from Tufts University and is a CFA charterholder.